

# Business Development Executive

## South East and London



### Duties and Responsibilities:

- To maximise all potential revenue opportunities with both new and existing clients across our three revenue streams; Projects, O&M and Products
- To liaise with Marketing, Design, BDM's and Senior Managers to establish current enquiries and future leads
- Preparing client focused technical presentations, proposals and tender

### Ideally you will have:

- Minimum ONC in M&E or Building Services
- Ideally 2 years client facing experience with District Heating Systems, CHP / Biomass energy centres, Industrial/Commercial Boilers or HIU's
- Knowledge and understanding of design solutions
- Used to working in a target driven environment and to deadlines
- Clean driving license
- Excellent time management and organizational skills